

台達電子2013年第二季財報法人說明會  
Delta Electronics, Inc.  
2Q 2013 Result Analyst Meeting

29 Jul 2013



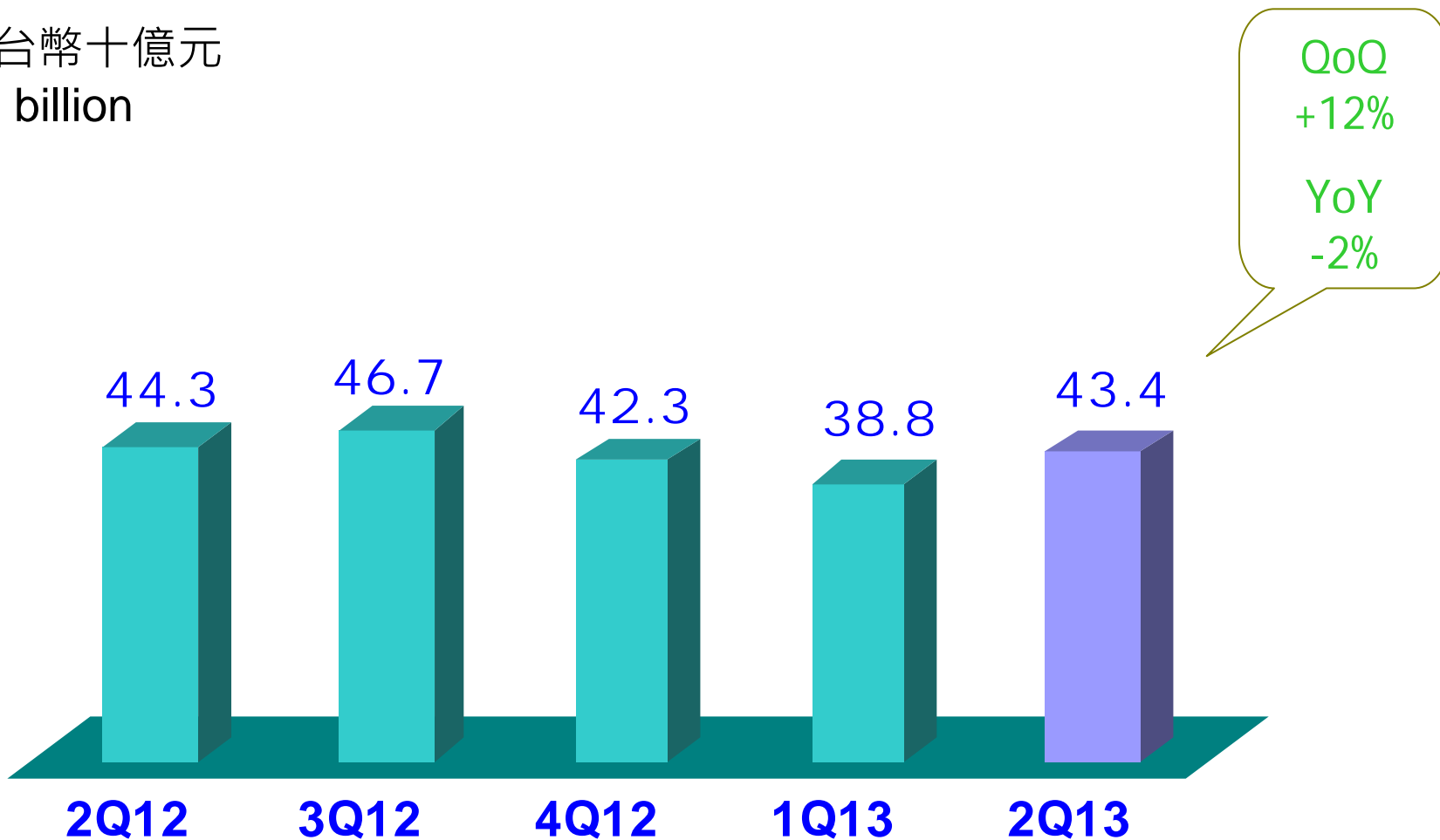
- **本簡報財務數字係根據國際財務報導準則編製**  
**The financial numbers hereby are based on International Financial Reporting Standards (IFRS)**
- **因旺能與新日光合併，該公司對本公司損益表之淨影響已移至稅後之『停業部門損益』科目**  
**Due to DeSolar's merger with NSP, its net impact on the Company's income statement has been moved to an after-tax account, "gain or loss from discontinued business."**



# 2013年第二季結算數字

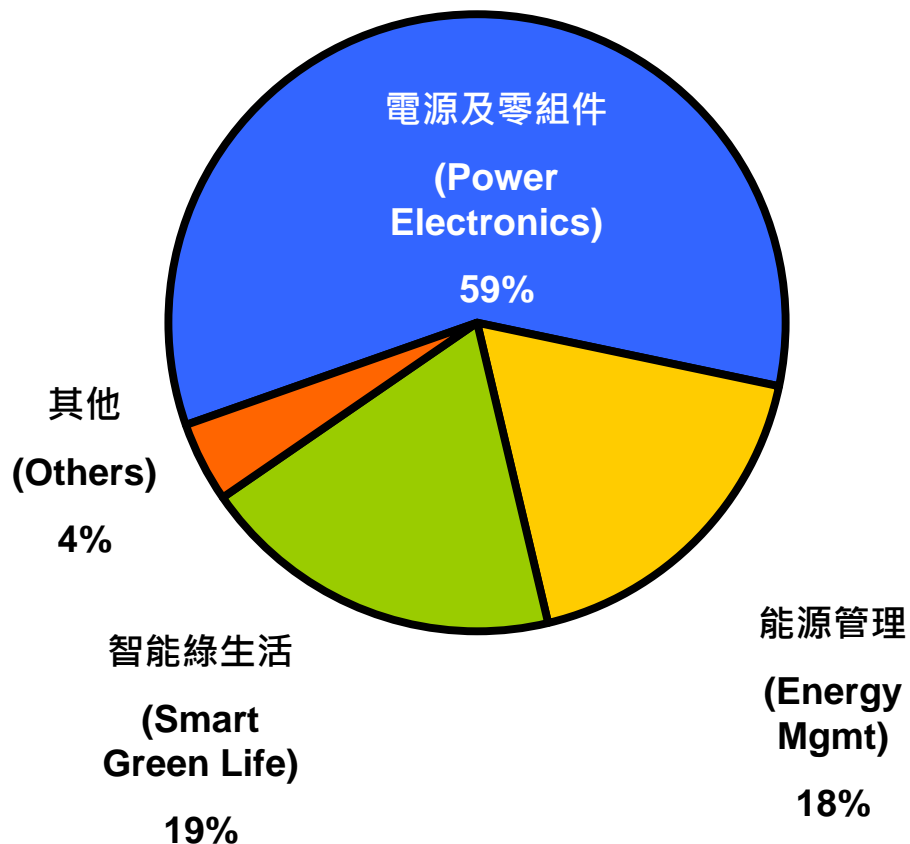
## 2013 Second Quarter Results

單位：新台幣十億元  
Unit: NT\$ billion

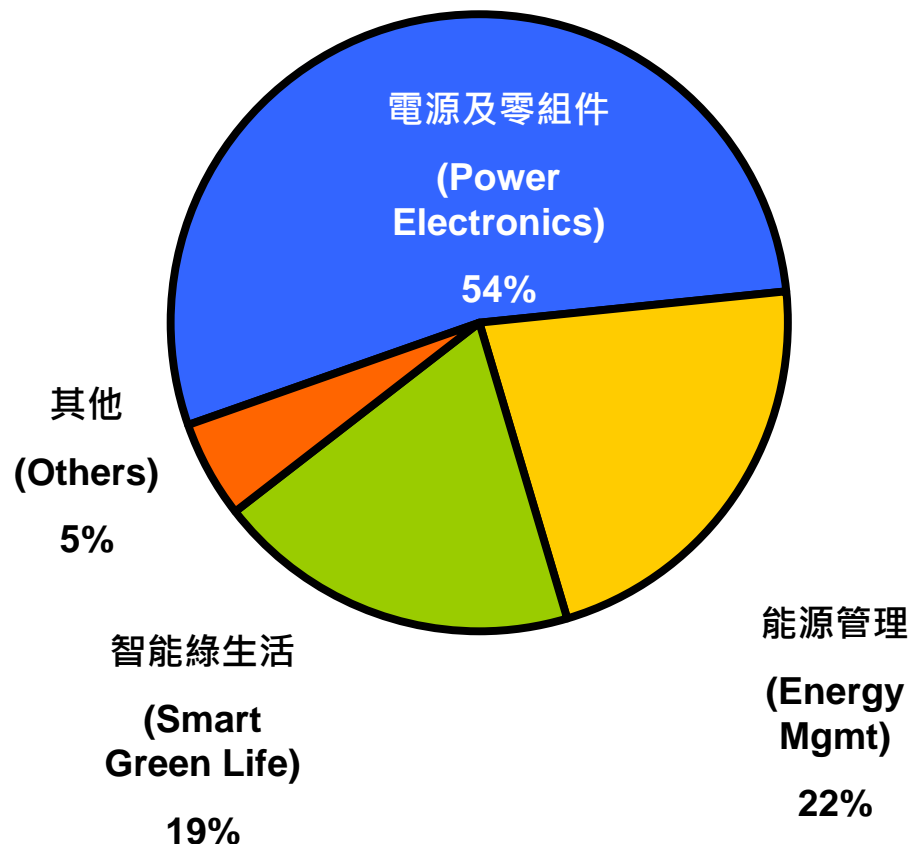


# 業務分類(一) Revenues by Business (1)

## 1Q13



## 2Q13



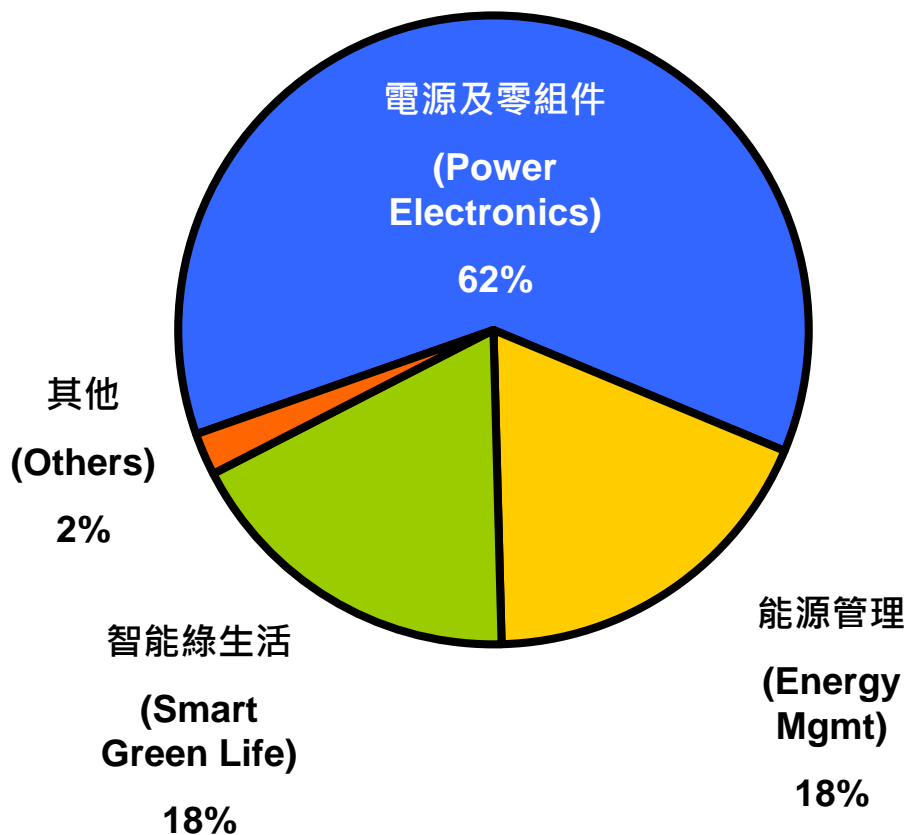
單位：新台幣百萬元

Unit: NT\$ million

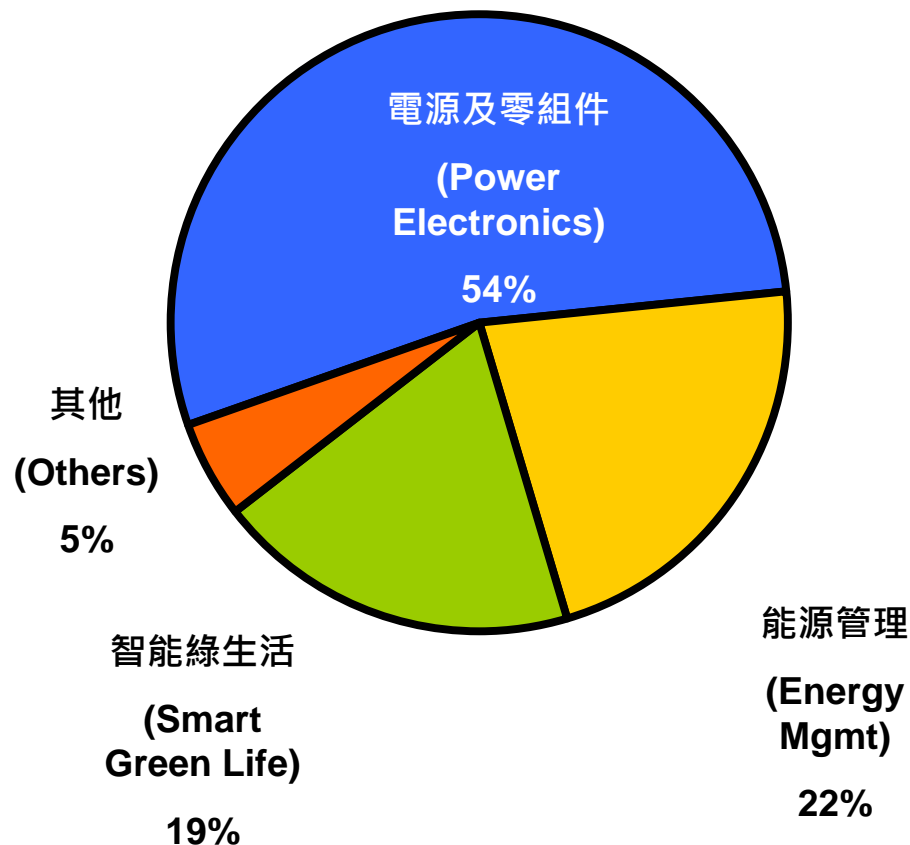
	1Q13	2Q13	Change
電源及零組件 (Power Electronics)	22,925	23,537	3%
能源管理 (Energy Management)	6,978	9,374	34%
智能綠生活 (Smart Green Life)	7,426	8,471	14%
其他(Others)	1,502	2,062	37%
總計(Total)	38,831	43,444	12%

# 業務分類(二) Revenues by Business (2)

## 2Q12



## 2Q13





## 業務分類(二) Revenues by Business (2)

單位：新台幣百萬元

Unit: NT\$ million

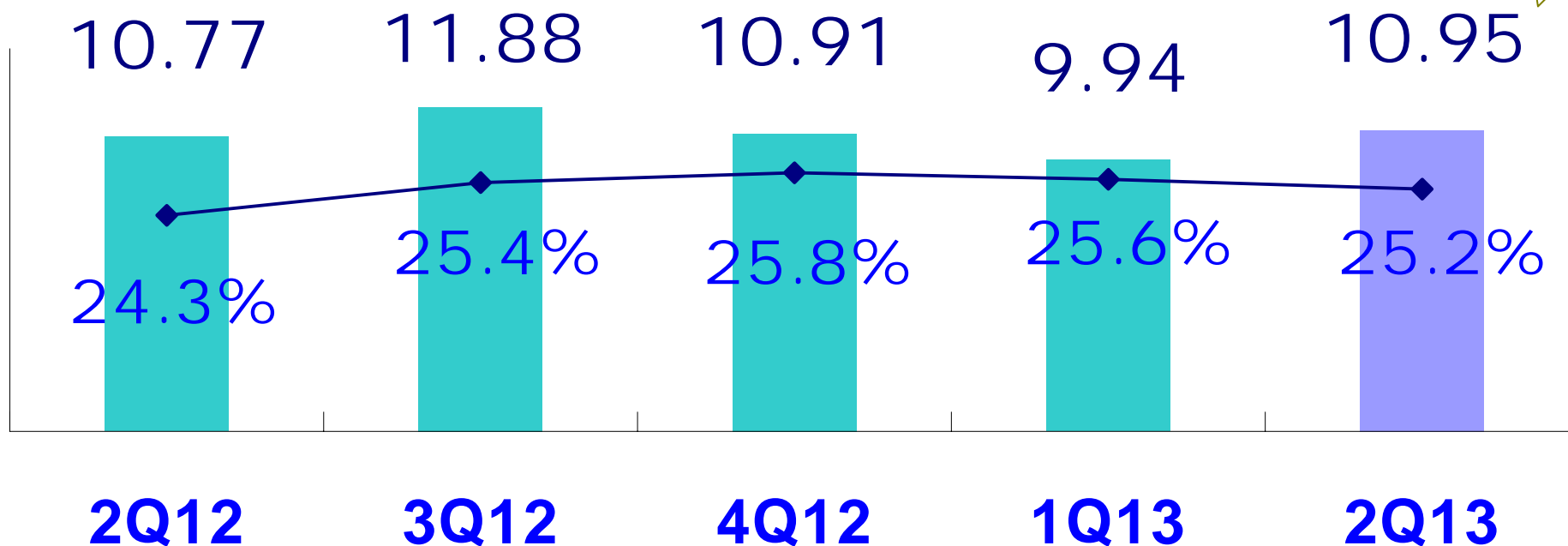
	2Q12	2Q13	Change
電源及零組件 (Power Electronics)	27,341	23,537	-14%
能源管理 (Energy Management)	7,972	9,374	18%
智能綠生活 (Smart Green Life)	7,973	8,471	6%
其他(Others)	1,012	2,062	104%
總計(Total)	44,298	43,444	-2%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
+10%

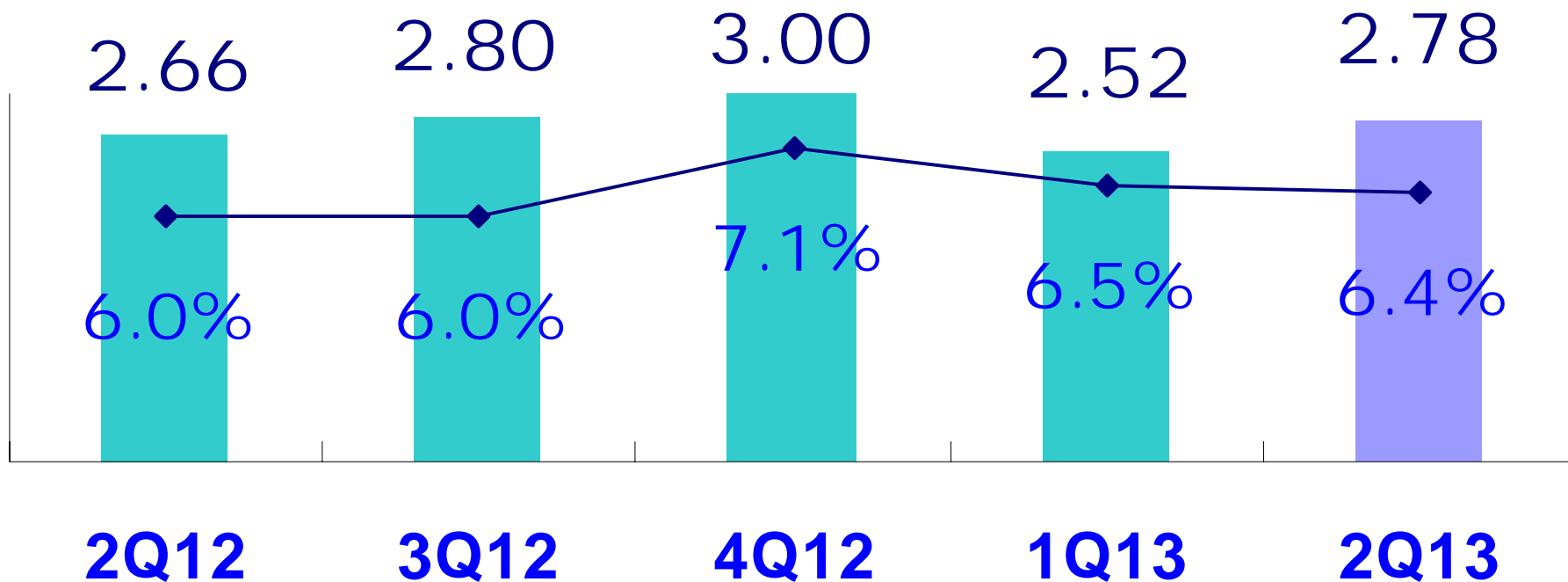
YoY  
+2%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
+10%

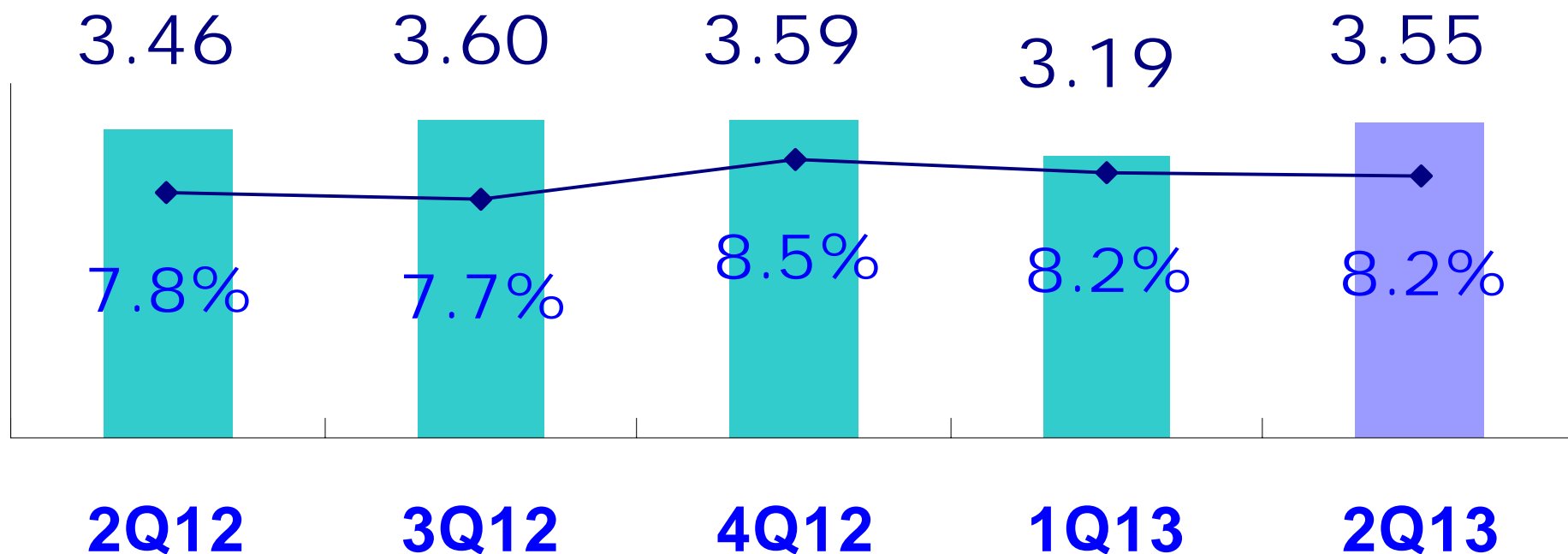
YoY  
+5%



# 銷管費用 SG&A Expense

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
11%  
YoY  
+3%

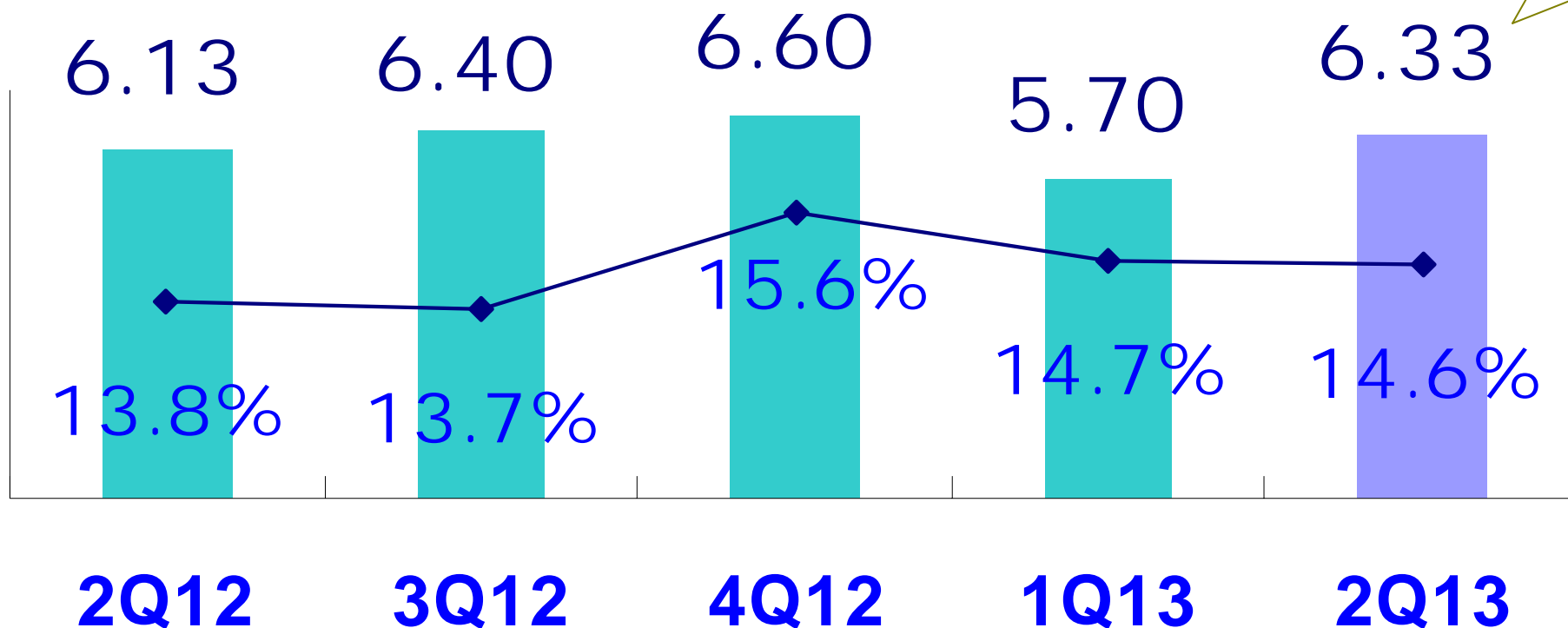




# 總營業費用 Operating Expense

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
11%  
YoY  
+3%

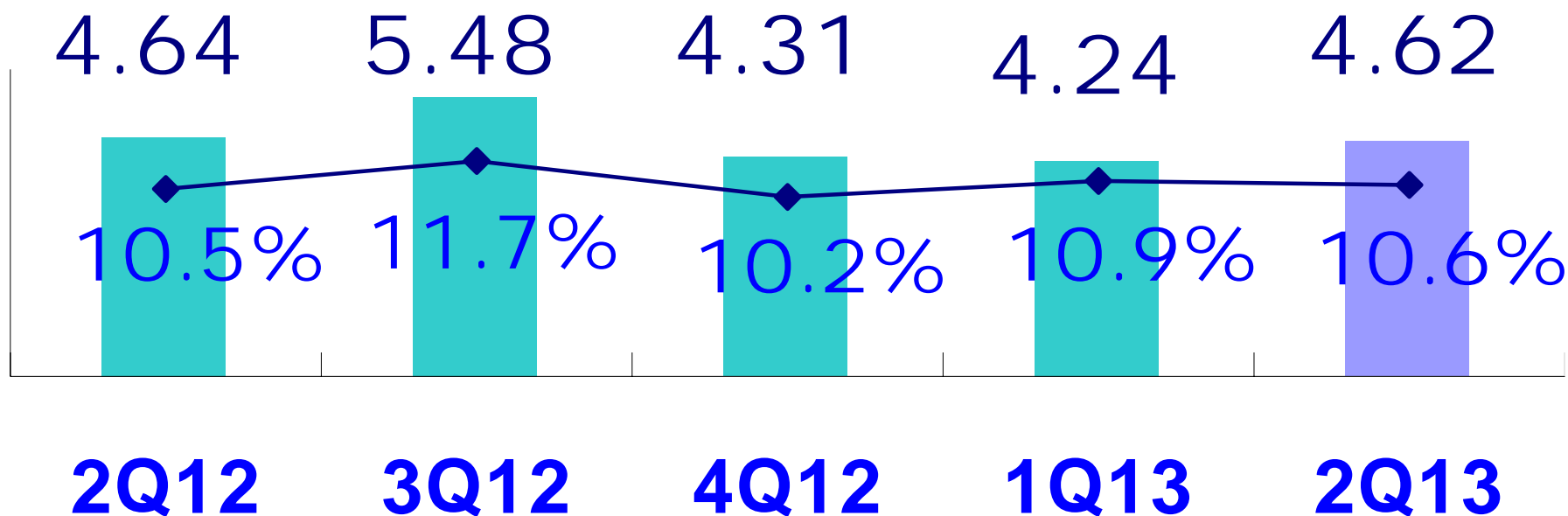


單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ  
9%

YoY  
0%





## 主要部門營業淨利 Operating Profit by Sector

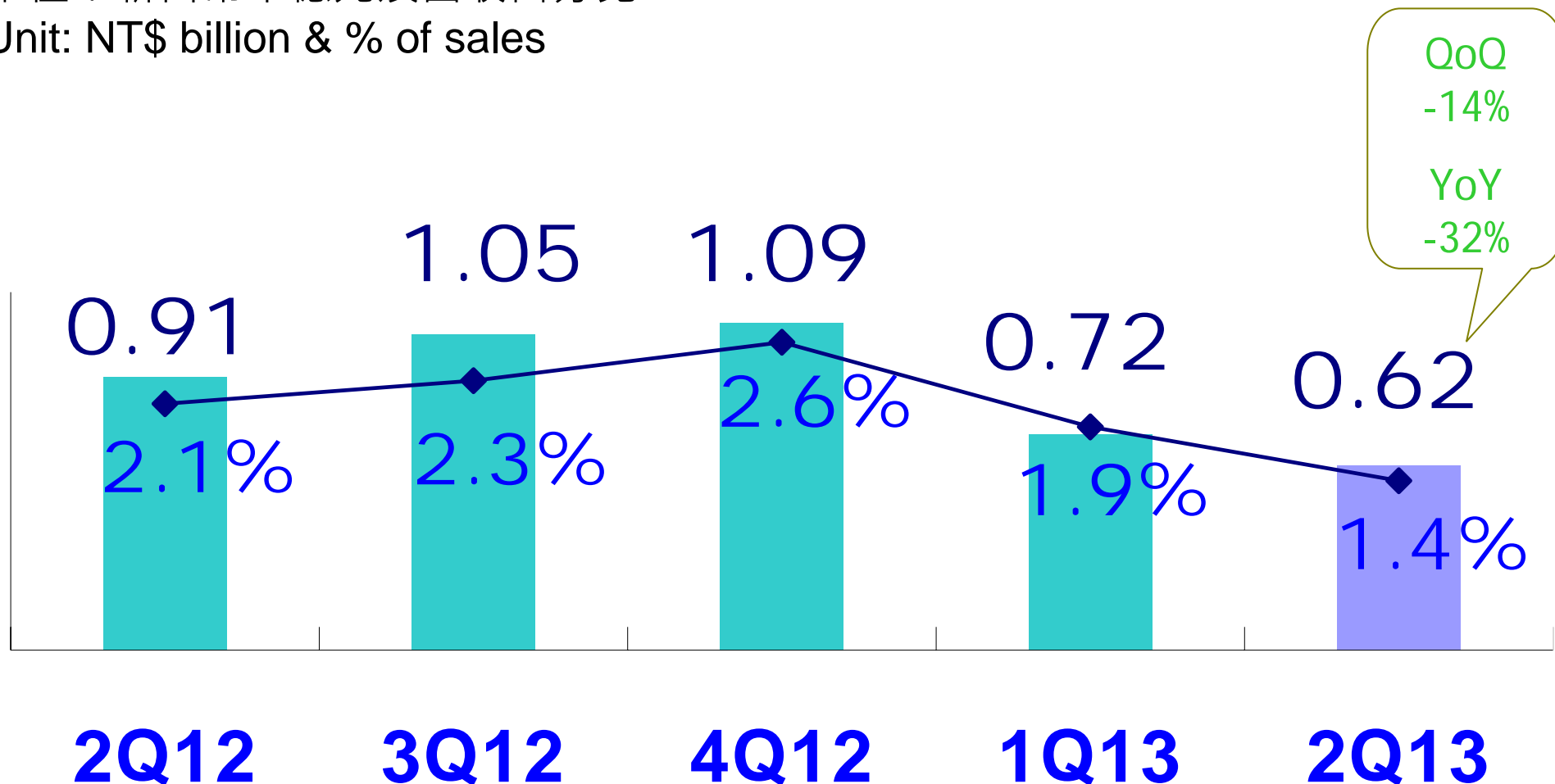
單位：新台幣百萬元

Unit: NT\$ million

	2Q12	1Q13	2Q13
電源及零組件 (Power Electronics)	3,752	3,273	2,835
能源管理 (Energy Management)	1,154	1,142	1,728
智能綠生活 (Smart Green Life)	487	696	742
其他(Others)	(751)	(870)	(684)

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





## Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	1Q13	2Q13
處分投資(Investment disposal)	(12)	(131)
投資損益(Investment income)	237	189
利息收益(Interest income)	91	138
其他業外損益(Others)	404	420
合計(Total)	720	616

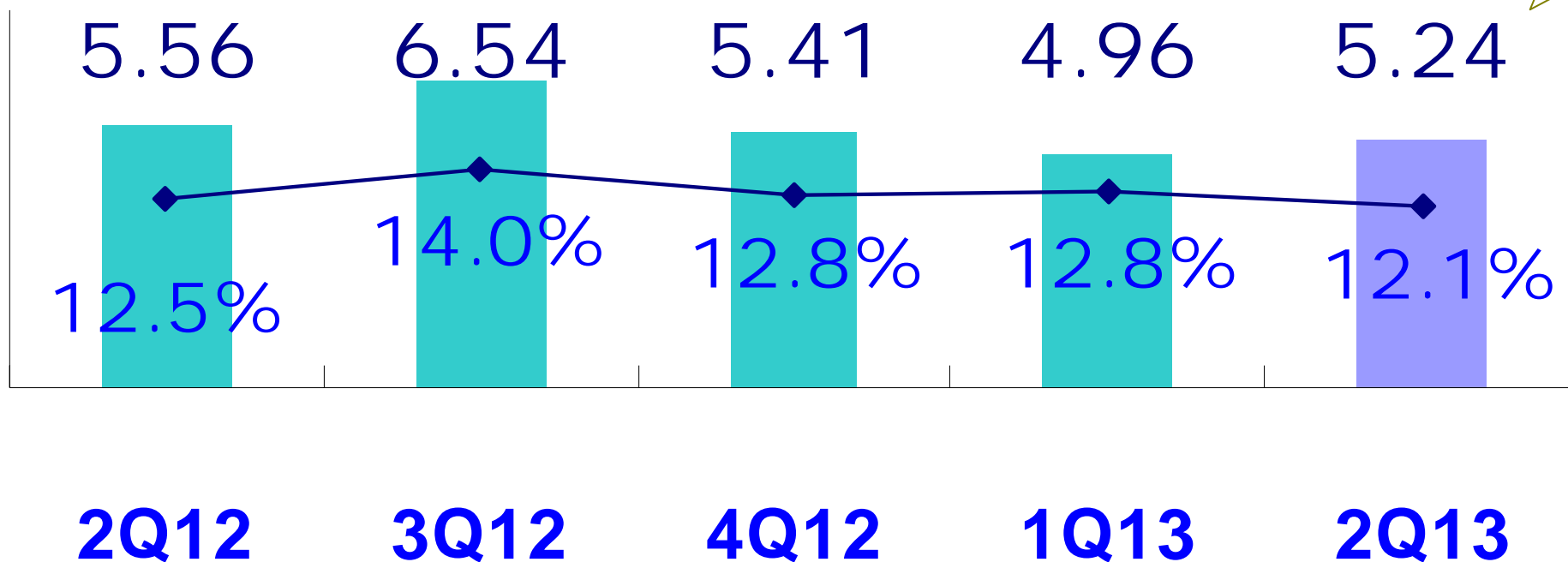


單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ  
+6%

YoY  
-6%





# 所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

Unit: NT\$ million

	1Q13	2Q13
稅前淨利(Net income before tax)	4,960	5,237
所得稅(Tax)	(840)	(570)
停業部門損益(Gain or loss from discontinued business)	54	66
少數股權淨利(Minority interest)	15	(404)
稅後淨利(Net income after tax)	4,189	4,329



# 稅後淨利

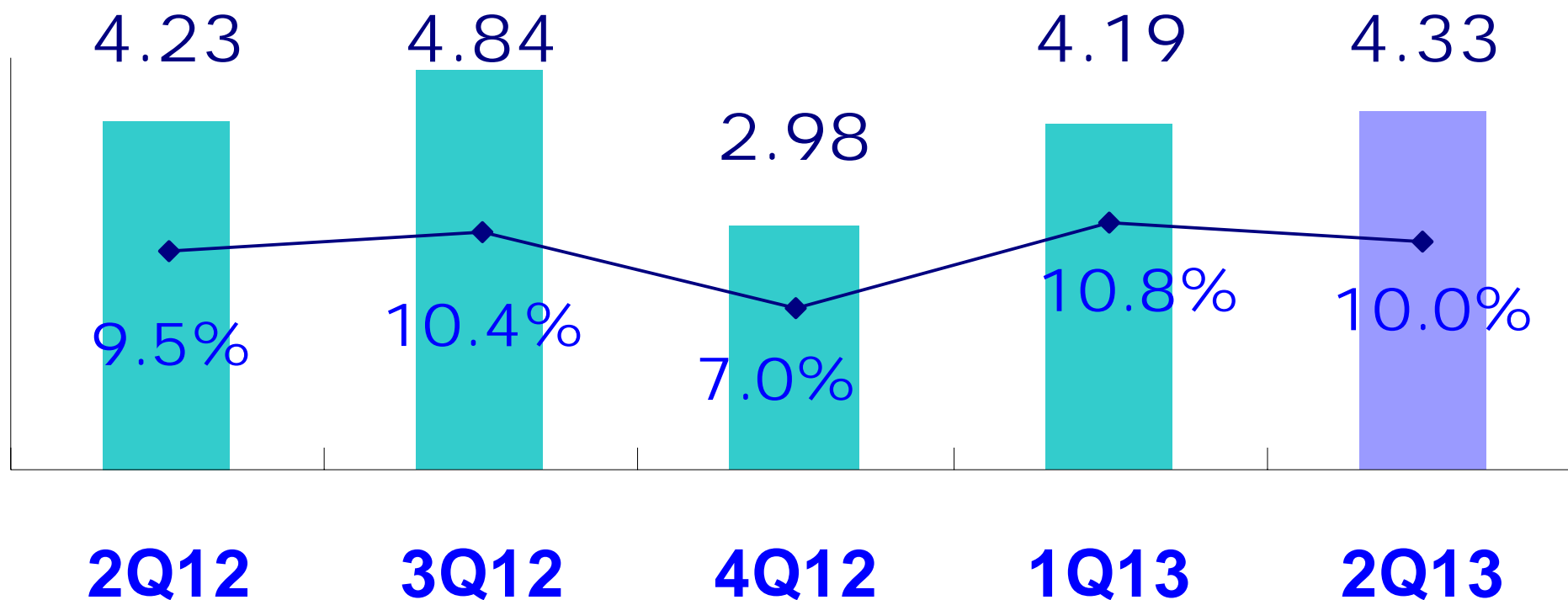
## Net Income After Tax

單位：新台幣十億元及營收百分比

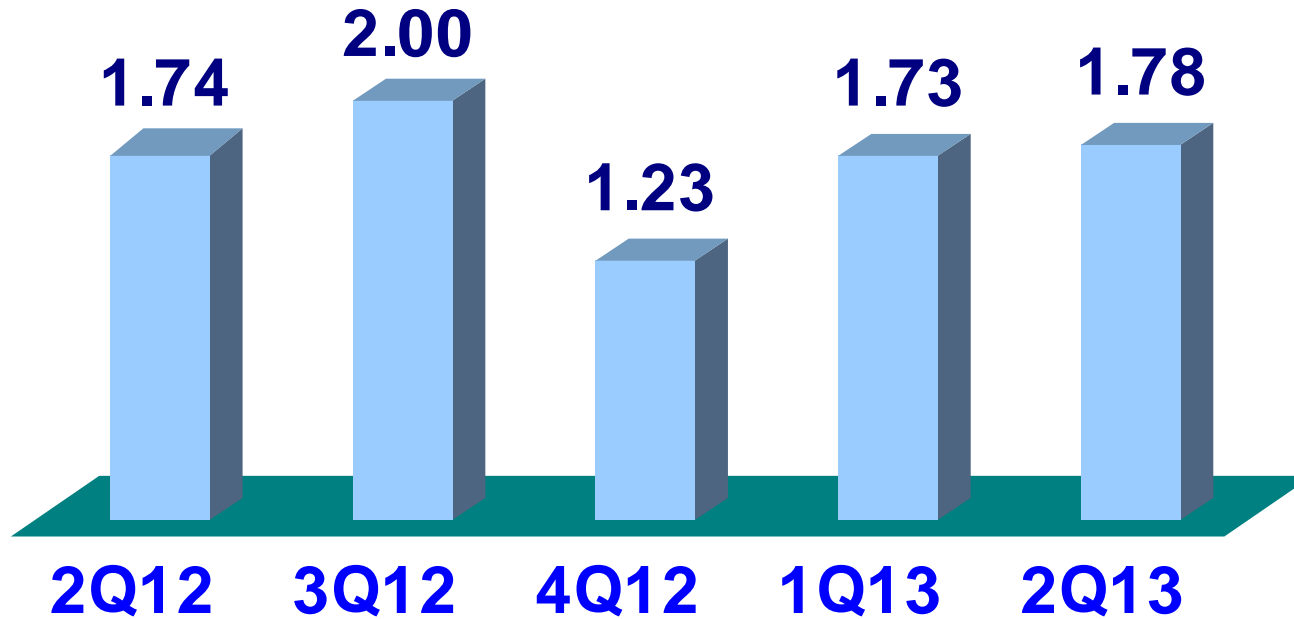
Unit: NT\$ billion & % of sales

QoQ  
+3%

YoY  
+2%



# 每股淨利(新台幣元) EPS (unit: NT\$)



\*每股盈餘之設算基於加權平均股數**24.25**億股

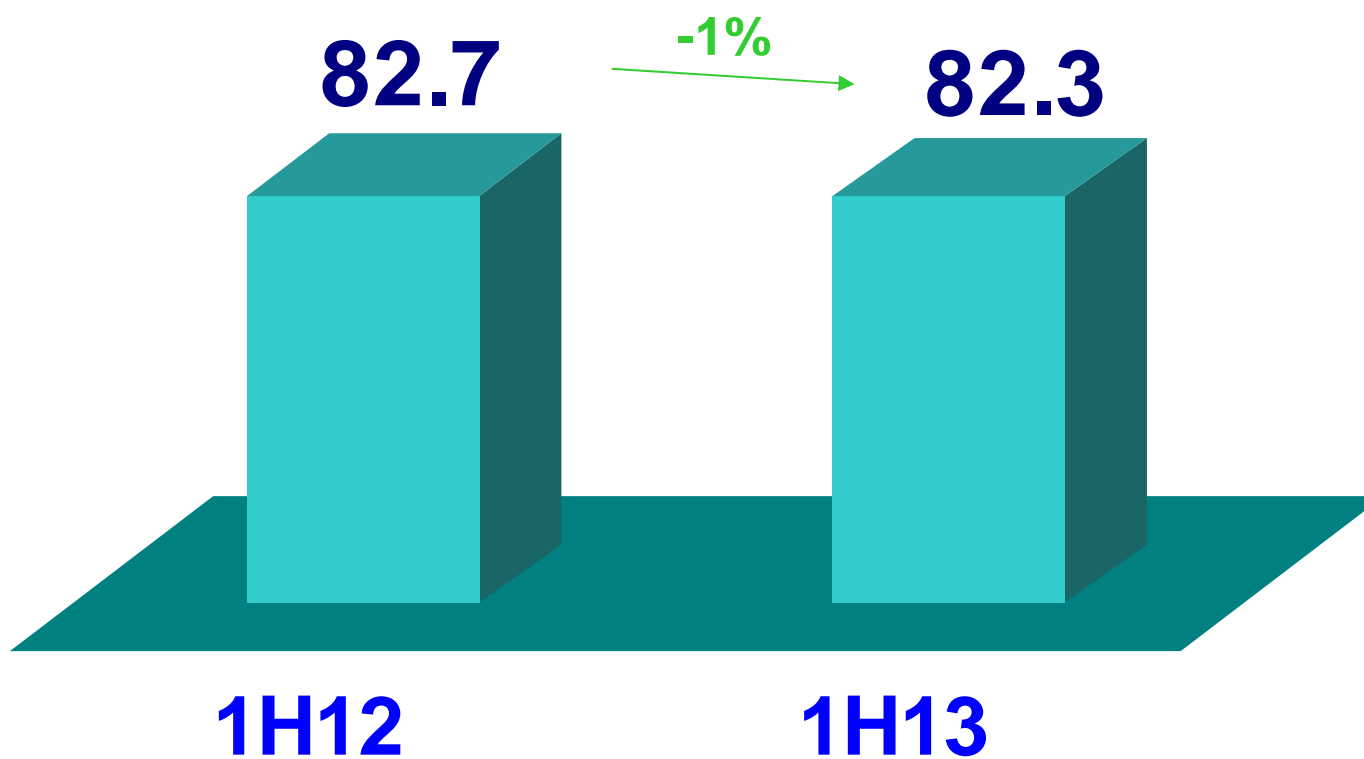
\***EPS based on weighted average shares outstanding of 2,425 million shares.**



# 2013年上半年結算數字

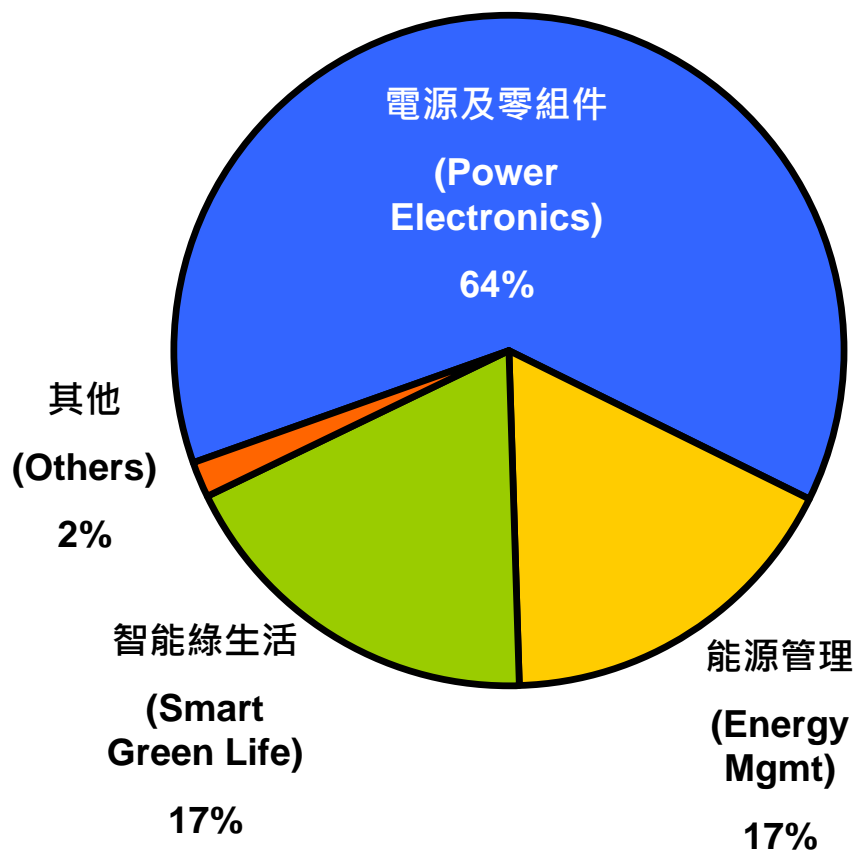
# 2013 First Half Accumulated Results

單位：新台幣十億元  
Unit: NT\$ billion

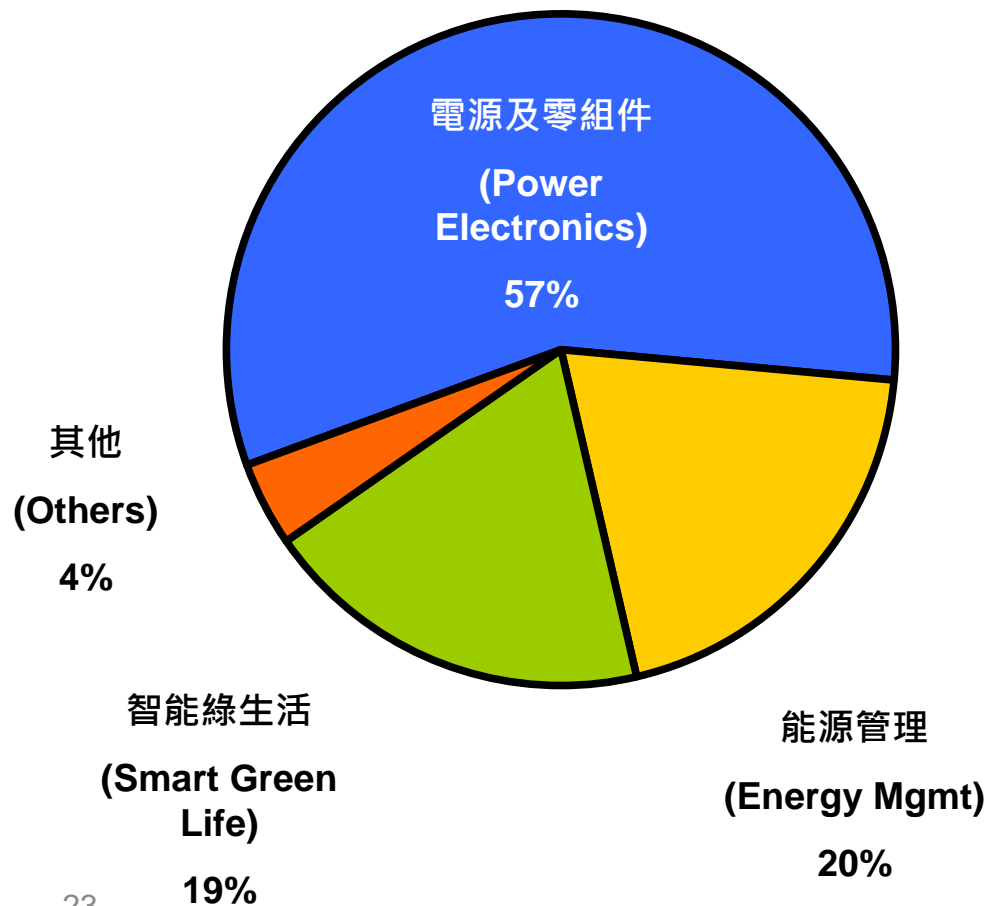


## Revenues by Business

### 1H12



### 1H13



## Revenues by Business

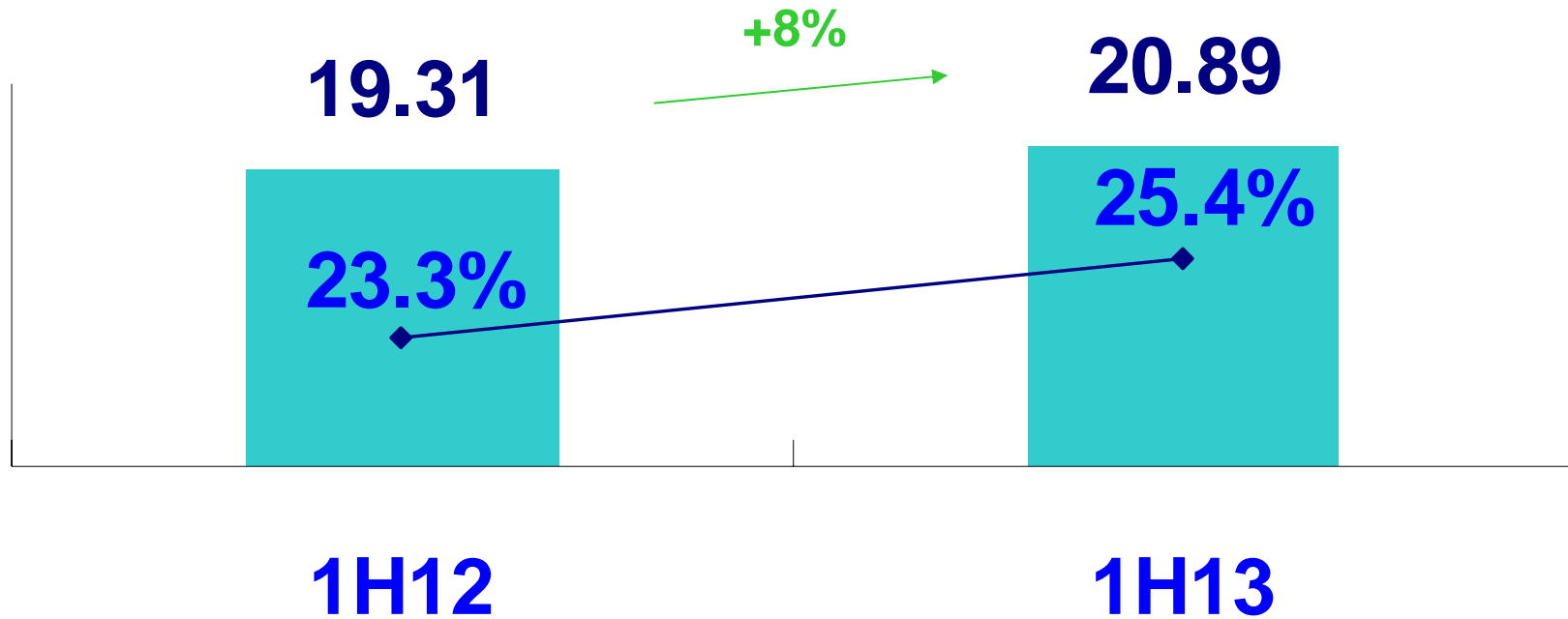
單位：新台幣百萬元

Unit: NT\$ million

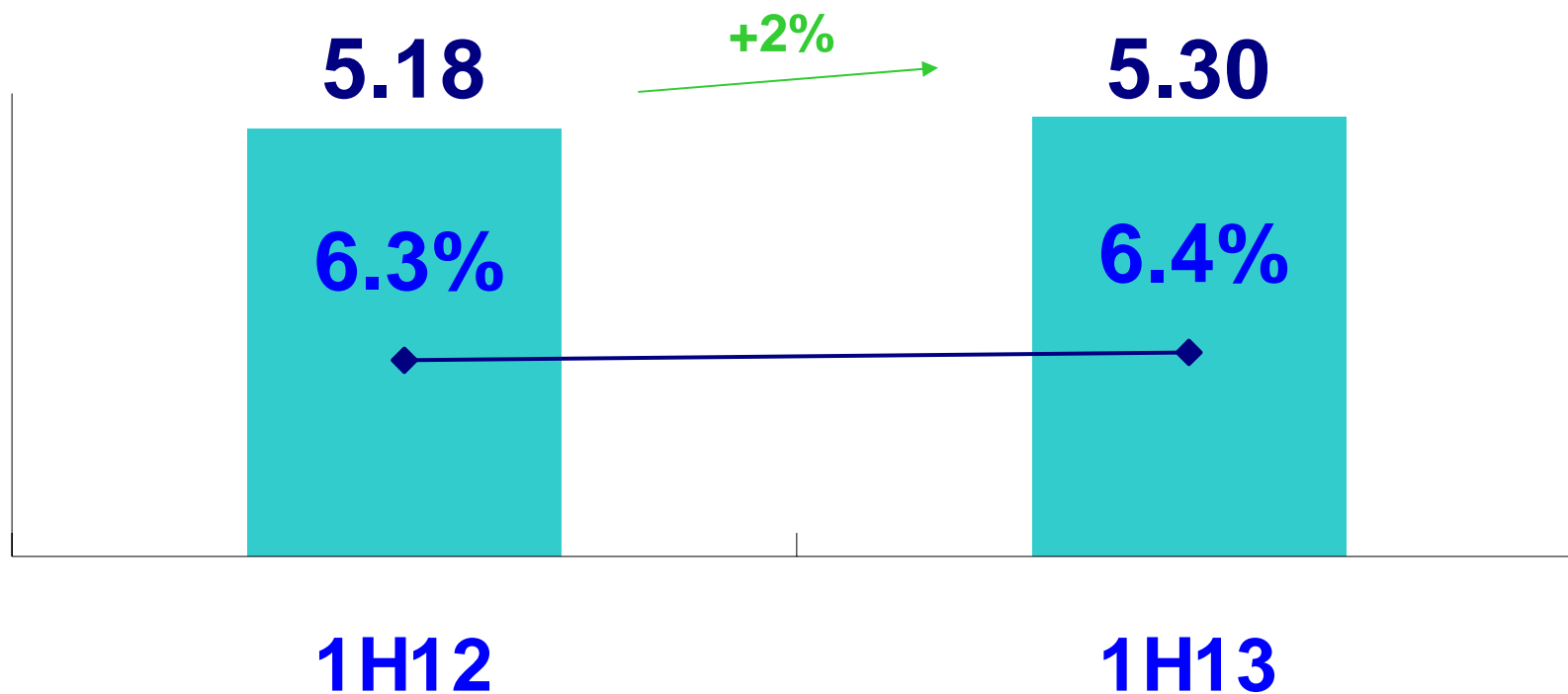
	1H12	1H13	Change
電源及零組件 (Power Electronics)	52,792	46,462	-12%
能源管理 (Energy Management)	13,894	16,342	18%
智能綠生活 (Smart Green Life)	14,399	15,897	10%
其他(Others)	1,660	3,574	115%
總計(Total)	82,745	82,275	-1%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales



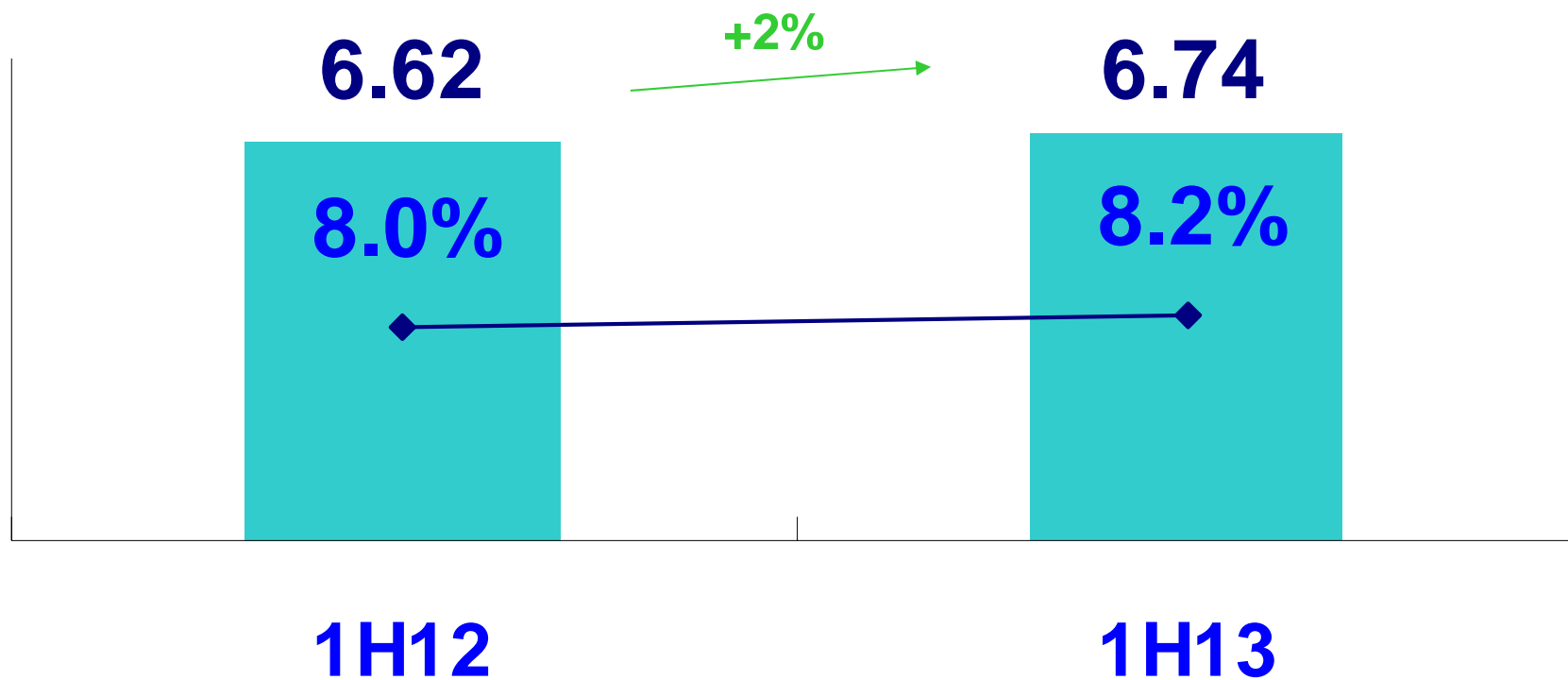
單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales





# 銷管費用 SG&A Expense

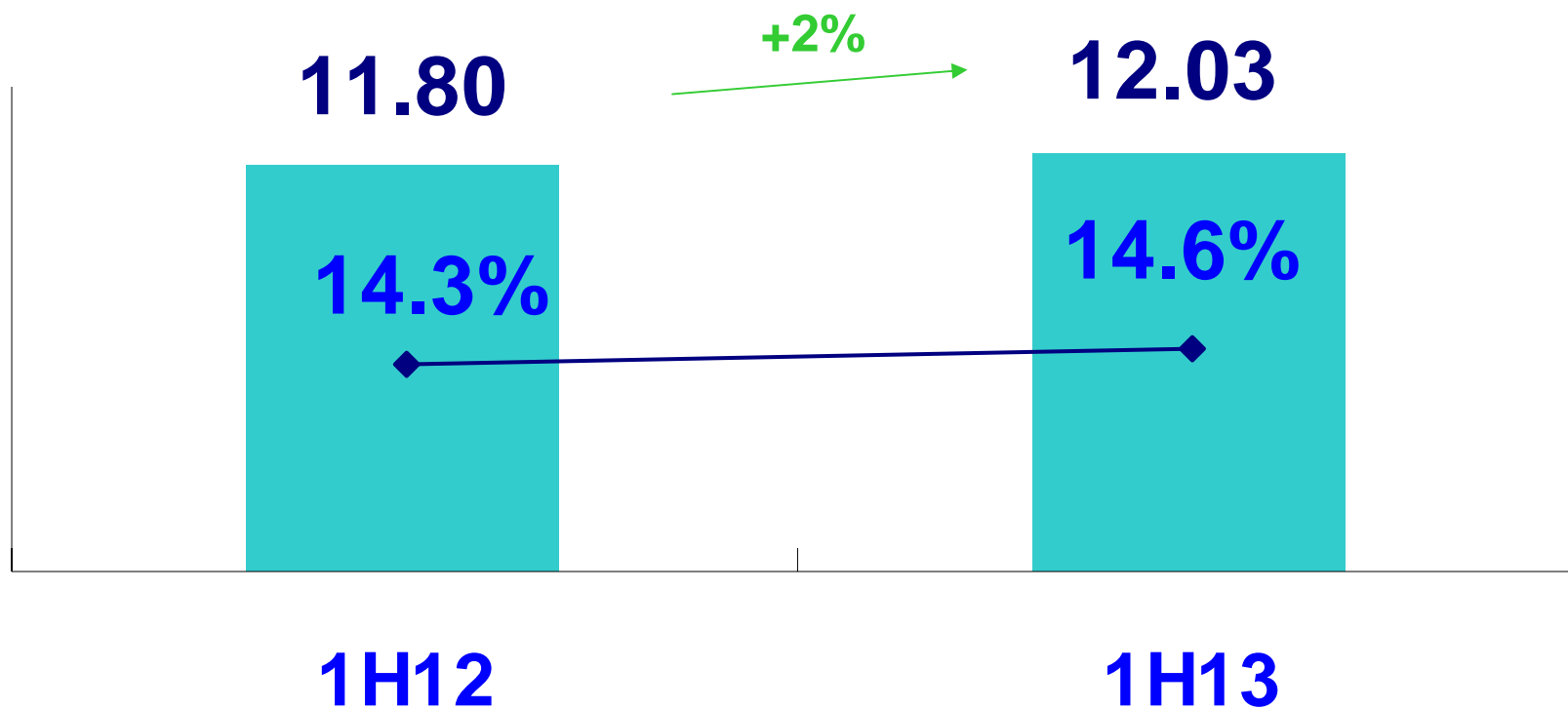
單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales



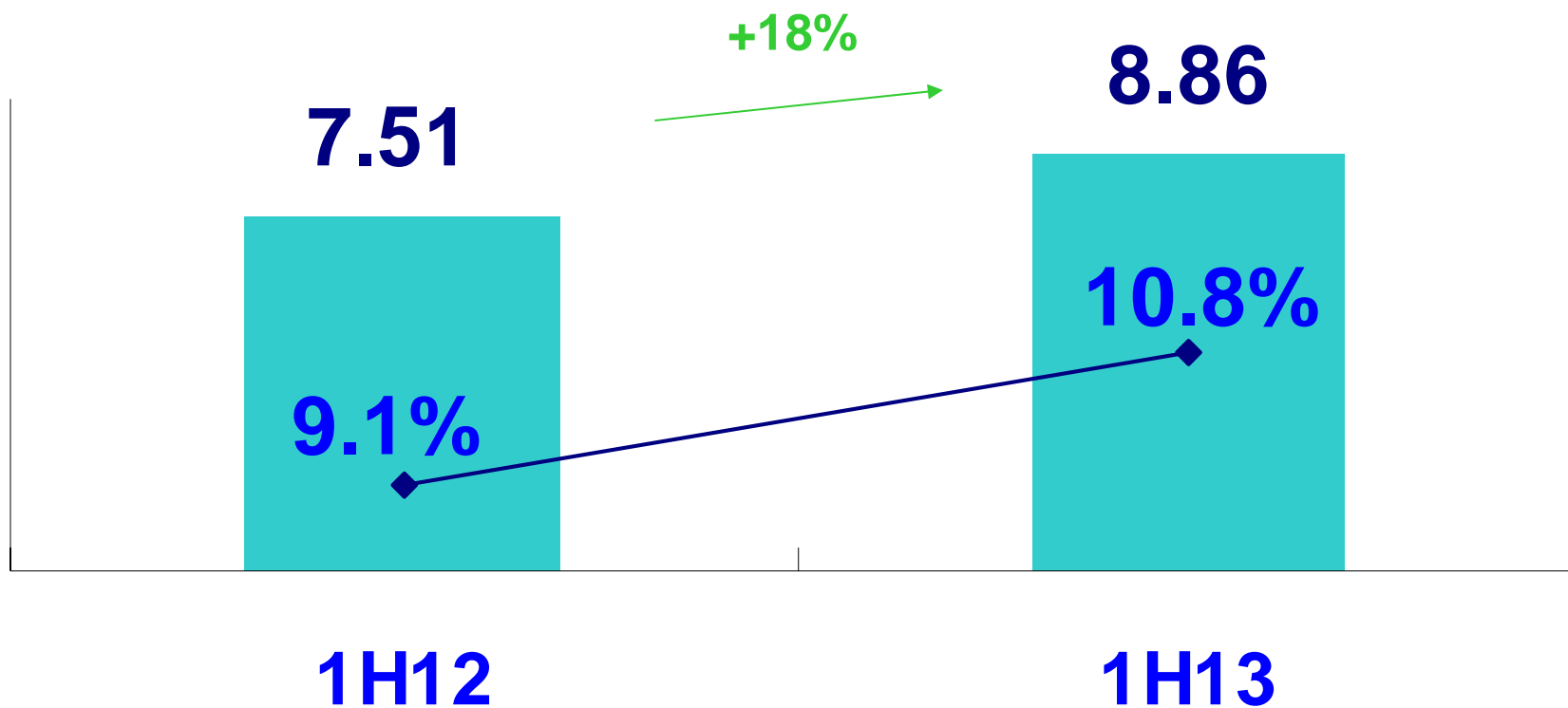


# 總營業費用 Operating Expense

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales





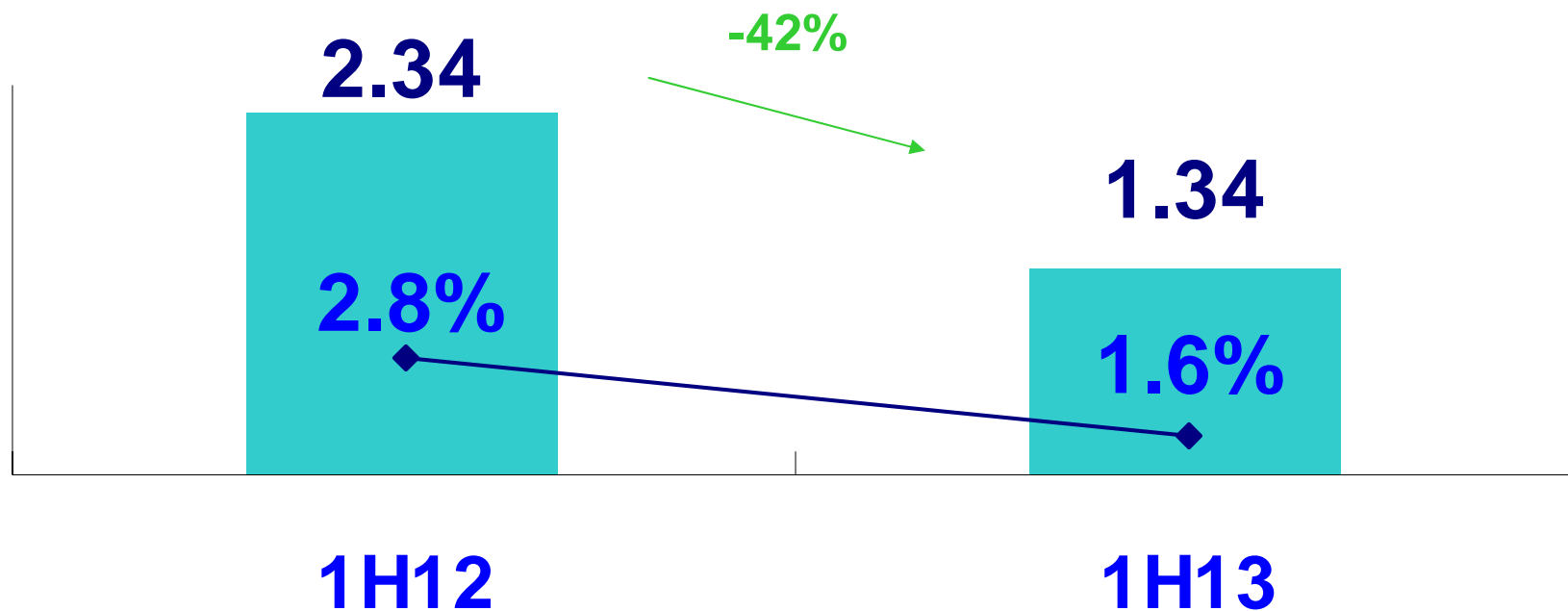
## 主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

Unit: NT\$ million

	1H12	1H13
電源及零組件 (Power Electronics)	6,507	6,108
能源管理 (Energy Management)	1,577	2,870
智能綠生活 (Smart Green Life)	799	1,438
其他(Others)	(1,374)	(1,554)

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales





## Non-Operating Income Breakdown

單位：新台幣百萬元

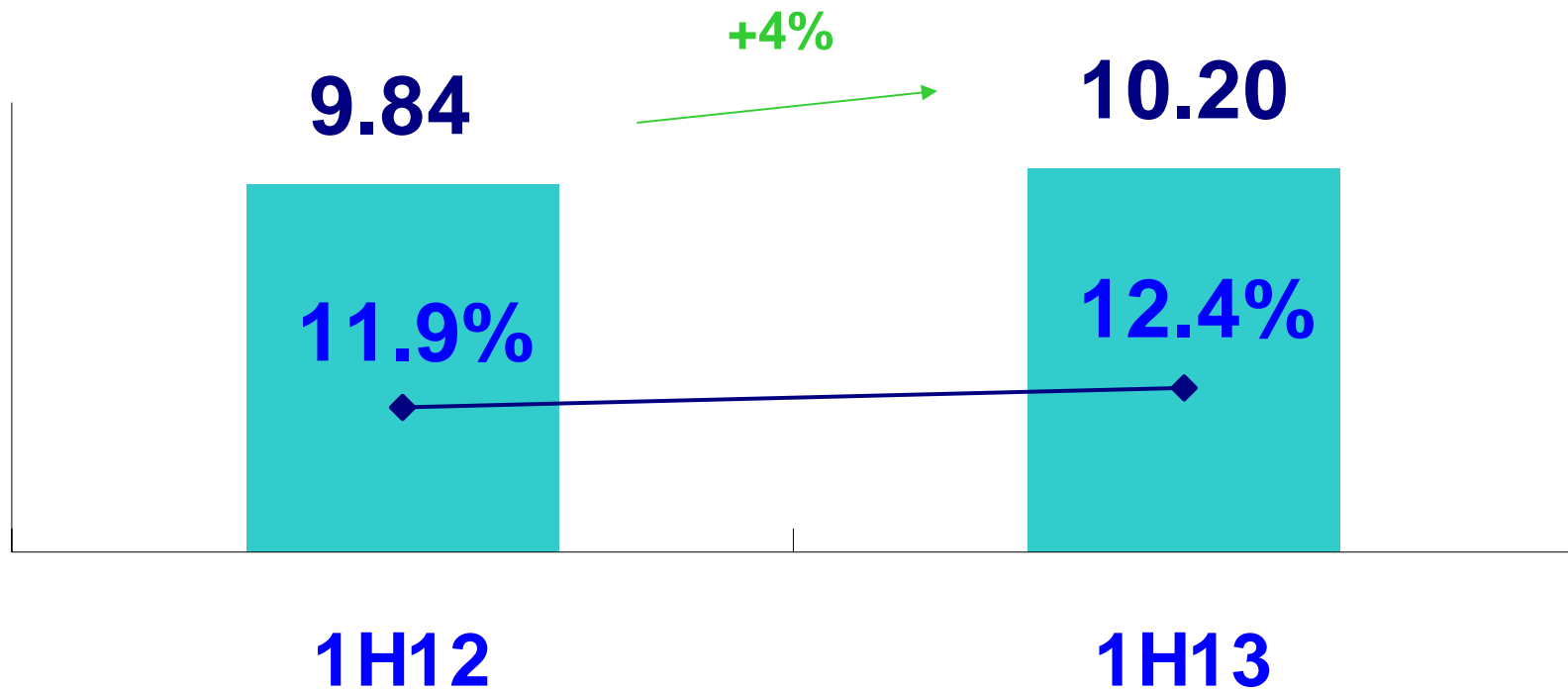
Unit: NT\$ million

	1H12	1H13
處分投資(Investment disposal)	807	(143)
投資損益(Investment income)	242	426
利息收益(Interest income)	284	229
其他業外損益(Others)	1,003	824
合計(Total)	2,336	1,336



單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





## 所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

Unit: NT\$ million

	1H12	1H13
稅前淨利(Net income before tax)	9,844	10,197
所得稅(Tax)	(1,333)	(1,410)
停業部門損益(Gain or loss from discontinued business)	(866)	120
少數股權淨利(Minority interest)	(678)	(389)
稅後淨利(Net income after tax)	6,968	8,517

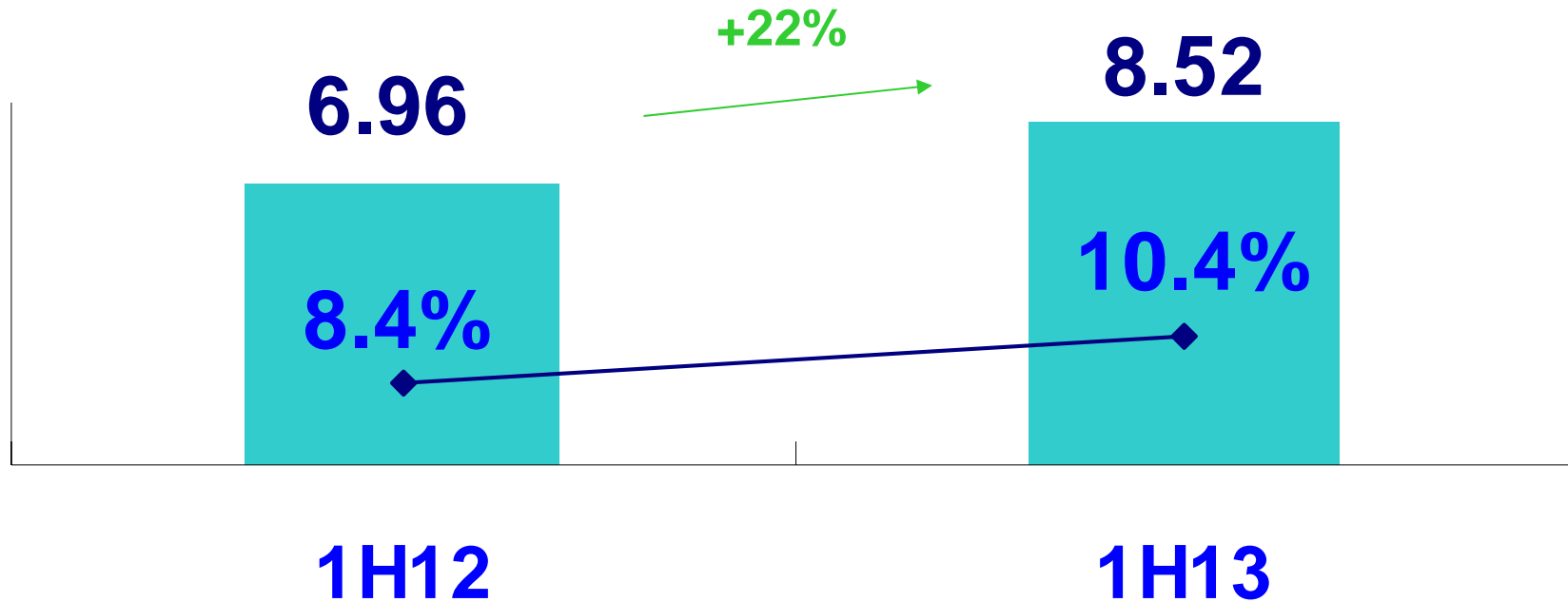


# 稅後淨利

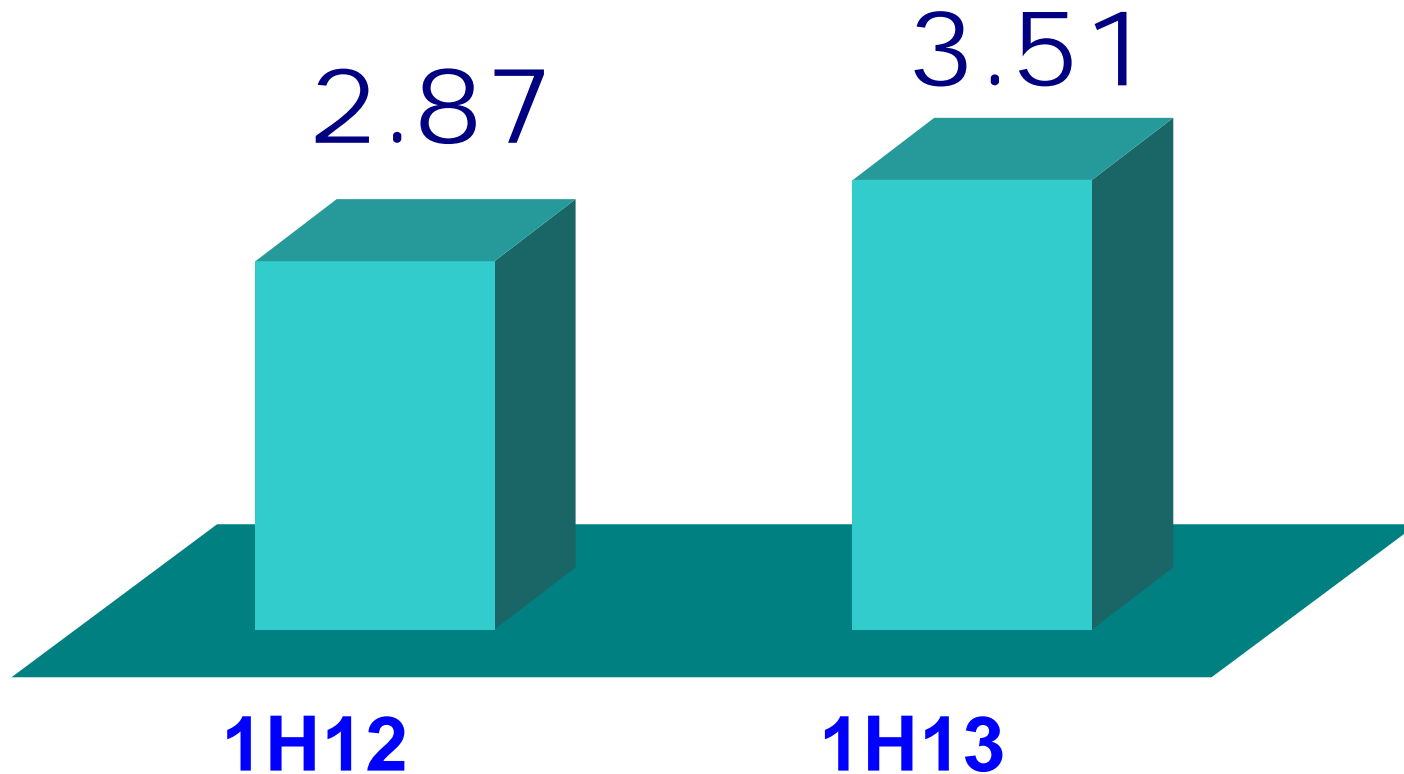
## Net Income After Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



# 每股淨利(新台幣元) EPS (unit: NT\$)



\*每股盈餘之設算基於加權平均股數**24.25**億股

\***EPS based on weighted average shares outstanding of 2,425 million shares.**

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